



Department of Business Administration and Research

Shri Sant Gajanan Maharaj College of Engineering, Shegaon

Course outcomes – New syllabus

Semester – 1

Subject Name	Subject Code	Course Outcomes
Managerial Economics	101	<ol style="list-style-type: none"><li>1- Develop a fundamental understanding of supply, demand, buyer surplus, seller's surplus, and elasticities.</li><li>2- Understand competitive markets and economic efficiency.</li><li>3- Use firm and industry cost analysis for production and strategic decisions.</li><li>4- Distinguish between different market structures and different business strategies</li></ol>
<b>Legal and Business Environment</b>	<b>102</b>	<ol style="list-style-type: none"><li>1- Identify and evaluate the complexities of business environment and their impact on the business.</li><li>2- Analyze the relationships between Government and business and understand the political, economic, legal and social policies of the country.</li><li>3- Analyze current economic conditions in developing emerging markets, and evaluate present and future opportunities.</li><li>4- Understand the Industrial functioning and strategies to overcome challenges in competitive markets.</li></ol>
<b>Financial Reporting, Statement and Analysis</b>	<b>103</b>	<ol style="list-style-type: none"><li>1. Understand the basic concepts of accounting and also able to know the difference between accounting, financial accounting, management accounting and Cost accounting.</li><li>2. Prepare financial statements and also able to make decisions with the help of various</li></ol>

		<p>financial analysis tools.</p> <p>3. Acquainting the knowledge regarding various cost accounting concepts with analytical skills for its application in managerial decision making.</p> <p>4. Able to present the financial results and position of a company relative to its industry by developing skills for interpretation to adopt for financial reporting purposes.</p>
Indian Ethos and Business Ethics	104	<p>1- Students will be acquainted with the fundamentals of Indian ethos and its relevance in the practical aspects.</p> <p>2- Students will comprehend the allied root reasons and nature of ethical issues.</p> <p>3- Aspirants will endeavor to find remedies for ethical issues being faced by organizations, employees, managers and policy makers.</p> <p>4- Students will reflect a personality well equipped by values and spread the same at workplaces in future.</p>
Organizational Behaviour	105	<p>After completion of this course the students will be able to-</p> <ol style="list-style-type: none"> <li>1. Aware the students regarding human interaction in an organization.</li> <li>2. Finding what forces enhancing it for setting better results in attending the business goals.</li> <li>3. Formulate approaches to reorient individual, team, managerial and leadership behavior in order to achieve organizational goals.</li> <li>4. Able to analyze the behavior of individuals and groups in organizations in terms of the key factors that influence organizational behavior and demonstrate skills required for working in groups</li> </ol>

<p>Computer Application for Business</p>	<p>106</p>	<ol style="list-style-type: none"> <li>1. Students will possess a comprehensive understanding of Management Information Systems, encompassing information concepts, subsystems, and the development phases of MIS</li> <li>2. Develop the basic understanding and describe various aspects of IT, including telecommunication and networks, data management systems, and IT-enabled services.</li> <li>3. Students will be able to explain the decision-making process and the role of Information Systems in supporting decision-making phases, including the construction of Decision Support Systems.</li> <li>4. Students will be able to understand the management issues associated with MIS, including information security and control, quality assurance, ethical and social dimensions, intellectual property rights, and the challenges of managing global information systems</li> </ol>
<p>Business Statistics and Analytics for decision Making</p>	<p>107</p>	<ol style="list-style-type: none"> <li>1 Develop an understanding of Business Statistics and Analytics and its managerial applications in the real business world.</li> <li>2 Make the student familiar with statistical techniques in Business Decision Making.</li> <li>3 Expand the knowledge of inferential statistics for developing criteria for decision making.</li> <li>4 Understanding of basic and advance quantitative models in management decision making.</li> </ol>